



Contract Newsletter



G&G MANUFACTURING

NEW MACHINES FOR G&G

About a year ago G&G purchased a number of new machines (see our previous newsletter Vol 4, Issue 3). **Two** more encapsulating machines tailor-made for our needs, will be added during March 2003. These machines are specially designed to produce our Trufil™ capsules and, being faster and bigger, they will increase the production by an estimated 30%!



Estates Manager Ken Sturgeon and Assistant Adam Clark, opening the box containing the new encapsulating machine

G&G's Trufil™ capsules can be 100% vegetarian and contain 100% active ingredients, which makes the vitamin, mineral and herbal capsules faster to absorb. They contain no fillers, no colourants, no sugar, no preservatives, no chemical additives whatsoever, only ingredients of the best quality available. Gelatin and vegetarian capsules are available from size 00 to 4.

With 8 encapsulating machines, production capacity is now over 8 million capsules per week. The G&G Sales Department can give a quotation for any size run from 30,000 minimum up to one or two million capsules or more. This flexibility will no doubt be appreciated by our customers.

New High Speed Powder Filler

G&G has invested in a new Powder High Speed Filler, with three times the capacity of our current machine. It has been specially adapted to G&G's principles, i.e. no fillers or excipients necessary.

Contact the Sales Department if you need any powders blended and filled.

G&G EXPANSION NEWS

2002 resulted in a healthy increase in sales and production. 2003 continues this flourishing trend and the year has already started with a large increase compared to the same period last year. Our machines are humming day and night, and staff work extra hours to ensure our customers receive all the products ordered.

OUR TWO BILLIONTH CAPSULE IS IN SIGHT!

COLOSTRUM

Colostrum continues to be very popular. Colostrum protects from disease, pollutants and allergens and has many other beneficial properties. Bovine (cow) colostrum is nearly identical to human colostrum but research confirms it is four times richer in immune factors than human colostrum.

DIET AND OBESITY

Diet products are going strong. By the end of March, G&G will have made an estimated 40 million diet capsules since January 2003 for a variety of customers in England and Central European countries.

Many nations now record more than 20% of their population as clinically obese and well over half the population as overweight.

An estimated 97 million adults in the United States, 55% of the population, are overweight or obese. Similar percentages exist for the United Kingdom. In fact the UK has the largest level of obesity in Europe!

In the UK alone 18 million people in the UK try a diet of some sort every year and 9 out of 10 women want to lose weight. This makes diet and slimming products a high priority on the food supplements shopping list. Contact us, and find out which of our range of slimming / diet products you would like to sell under your own name.

We encapsulate over 50 different formulas. Why not have us manufacture a formula specially designed for you?

COMPANY NEWS

G&G was visited recently by a leading Inspector from the Medicines Control Agency. Although this was an informal visit, as part of the looming Herbal Medical Directive, the inspector was very

complimentary of G&G's Manufacturing and Quality Management Systems.

On 14th February, a film crew came to film our production line and in particular our new machines. This was a request from one of our customers and will be used as promotional material.

One of our customers has just won "Company of the Year" 2003 from OFEX.

G&G is sponsoring various charities, amongst which a literacy programme in Rwanda supported by that country's government: a team from Europe will deliver seminars and workshops to teachers and university professors all over Rwanda.

And last but not least, we reorganised and refurbished our management offices in order to streamline the contact between departments.

LEGAL

The various EC Directives are going to affect the Health Industry. Restriction of certain herbs and changes in certain vitamin and mineral compounds look very likely. G&G's Sales and Technical staff are ready to reformulate any customer's products, so as to ensure all products remain legal but still effective. It should be noted ~~though, that it is unlikely that any major changes~~ in herbal regulations will be in force before 2007/2009.

CONTACT US:

Director of Sales Myles McEntyre
+44(0)1342 337507
e-mail: mmcentyre@gandgvitamins.com

Contract Sales Manager Simon Mill
+44(0)1342 337510
e-mail: smill@gandgvitamins.com

G&G Food Supplies Ltd
Vitality House
2-3 Imberhorne Way
East Grinstead
West Sussex RH19 1RL
Tel +44 1342 311401
Fax +44 1342 315938

G&G 38 Years!
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